

### Member Companies

0508 TempFence  
1300TempFence  
Aurora Fencing GC Pty Ltd  
Advanced National Services  
Advanced Steel Products Ltd  
Aim Fencing  
Ambit Industries  
ARC Fences  
Atlas Rodek Fencing  
Australian Security Fencing  
Australian Temporary Fencing  
Australian Temp Fence (Bris)  
Australian Temp Fence Perth  
Barry Bond Fencing  
Centurion Temporary Fencing  
Chain Mesh Security Fencing  
Citywide Temporary Fencing  
Coast Wire Fencing  
Coburg Fencing & Gates  
Crown Temporary Fencing  
Delta Secure Solutions  
Dercon Security Fencing  
Diamond Fence (Aust) Pty Ltd  
Diamond Security Fencing WA  
Discount Fencing  
Downee  
Emu Wire Co  
Fahey Fence Hire  
Fence Hire WA  
Fencescape  
Fencing Australia Pty Ltd  
Fencepac  
Fencing By O'Briens  
Frauenfelder Gates Pty Ltd  
Glennwire Fencing Pty Ltd  
Hurricane Wire Products  
Jackal Fencing  
Keena Fencing Pty Ltd  
Lee Bros Fencing  
McNamara Fencing Contractors  
Mesh Fencing Hire  
Neil Bristow Fencing  
Olympic Fencing Pty Ltd  
OneSteel Market Mills  
Otter Fencing Pty Ltd  
Playsafe Fencing Pty Ltd  
PNR Temporary Fencing Hire P/L  
Protective Fencing Pty Ltd  
Ready Fence NSW  
Ready Fence Perth  
Safeguard Fence Hire  
Superior Fences and Gates  
Temp Fenz  
Temporary Fence Hire  
The Fence Barn  
The Temp Fence Shop  
Ultracourts Pty Ltd  
Vater Distributors  
Victorian Temporary Fencing  
WA Temporary Fencing Supplies

# THE CHAIN-LINK



## ARE YOU TIME POOR SINKING UNDER A SEA OF PAPER WORK HAVE AN E-MAIL IN BOX THAT JUST GROWS

The advent of the technology age was supposed to make managing easier for operators of smaller businesses

### THE MOVE TO A MORE EFFECTIVE AND PROFITABLE ENTERPRISE GENERALLY TAKES ITS LEAD FROM THE TOP - THAT MEANS YOU!

To assist colleagues in tackling this vexing question the Association has engaged **CYRIL PEUPION** from Primary Asset Consulting, to be the key note speaker in September at the AWIA conference at Airlie Beach in Queensland.

Cyril will lead a very interactive workshop looking at personal productivity efficiency, time management and proactive behaviours.

At the conference, delegates will experience a range of workshops and hear a variety of other business related presentations.

- Presentations include an update on the latest economic trends and what impact these events are likely to have on wire related industries.
- A workshop on practical means of streamlining and automating business processes.
- A presentation on the likely impact of the carbon tax on small and medium enterprises.
- Other sessions will be on staff training, how changes to the superannuation affect employers and employees.
- The schedule also includes a forum on Temporary and Permanent fencing.

**WHEN:** Thursday 15<sup>th</sup> to Saturday 17<sup>th</sup> September 2011.

**WHERE:** Coral Sea Resort, Airlie Beach, Whitsundays, Queensland

**REGISTRATION DETAILS:** [www.chainlinkfencing.com.au](http://www.chainlinkfencing.com.au) - then go to Conference page.

## Something New

JackJaw is a product to save money as well as time.

It eliminates backbreaking task of removing star pickets and pipe used in temporary fencing bracing situations.

With specially designed tempered jaws it removes pickets damage free and with ease. No more kinked fins or bent pickets.

Units designed in two working heights and in various configurations to suit pickets, pipe and wooden pegs.



More information call **Phil Heath 0416 929 094**

E-mail: [phil@1300tempfence.com.au](mailto:phil@1300tempfence.com.au)

## AWIA Sponsors



**NSW FENCING CHAPTER REPORT**

Work continues on reviewing worldwide standards for high security anti-climb fencing with a view to developing a high security fencing industry standard.

Due to the wide diversity of types of high security fencing, which includes Palisade, Tubular, anti-climb welded mesh as well as small aperture chain-link fencing, it is yet to be decided whether a stand alone industry standard should be developed or whether an application should be made to Standards Australia to expand and revise the existing **AS 2423 - 2002 COATED STEEL WIRE FENCING PRODUCTS FOR TERRESTRIAL, AQUATIC AND GENERAL USE.**

The course taken may be influenced by Standards Australia's change of policy. Under this new policy, the administrative and supervisory cost for creation of new Australian Standards are largely borne by the industry itself, not the Standards organisation. At the fencing Chapters' meeting during the September Conference this matter will be discussed.

The members are working on developing a list of tasks to be included in any TAFE run course on fencing to ensure all the important aspects of fencing are captured by any course.

Ross Smith  
Secretary  
NSW Fencing Group  
Contact: [smithr@onesteel.com](mailto:smithr@onesteel.com)



**VICTORIAN FENCING CHAPTER MEETING**

Victorian Chapter conducted its May meeting at Tower Hotel, Hawthorn

Draft précis of new Chain-link sporting standard **AS 1725-2010** was tabled and key changes to installation procedures were discussed.

Final précis will be distributed to Victorian engineers, specifiers and landscape architects to create an awareness of the existence of the new chain-link sporting fencing standard and alert specifiers of changes to the new Part 1 Chain-Link security fencing standard.

The effect of the proliferation of smaller hirers in the temporary fencing industry was also discussed. It was suggested that a number of these organisations lacked proper installer training; some relied on casual labour and may not have appropriate workers compensation insurance coverage for all their work force. The industry has to be more proactive in communicating to potential hirers the benefits of dealing with members of the TFAA whose product conforms to Australian Standards, is installed by skilled installers and the hiring companies have comprehensive liability and WorkCover insurance.

**Next meeting will be Temp Fence afternoon seminar to be conducted on Thursday 24<sup>th</sup> November 2011.**

Contact: [brian@wireassociation.com.au](mailto:brian@wireassociation.com.au)



**WESTERN AUSTRALIA FENCING CHAPTER**

AWIA Director Malcolm Michael will be visiting fencing companies in Perth on 16<sup>th</sup> / 17<sup>th</sup> August 2011.

Malcolm will update local members on recent industry issues and will attend a combined meeting of permanent and temporary fencing colleagues.

Meeting information contact:  
Steve Wood **0435 096 227** or e-mail  
[steve@centuriontemporaryfencing.com.au](mailto:steve@centuriontemporaryfencing.com.au)

**LONGER LIFE FOR GALVANISED WIRE**



Bekaert, international wire manufacturers, have recently announced the next generation in coatings for their zinc aluminum wire.

It is called **BEZINAL 2000** ®. Salt spray tests, used to artificially determine the service life of coatings, indicates the new coating, under test conditions, will last approximately twice as long as their earlier zinc aluminum coating Bezinal ® in most atmospheric conditions.

In recent years, specifiers of fencing projects which have long service life expectations such as public utilities and institutional infrastructure, have been more closely investigating the advantages of specifying zinc/aluminum mesh and fabrics to meet these requirements.

For more information:  
E-mail [Andrew.Marshall@bekaert.com](mailto:Andrew.Marshall@bekaert.com)



**NEWSLETTER NOW AVAILABLE BY E-MAIL**

Save the trees, save the Association printing and postage costs.

We can forward by e-mail to your own staff should you wish.

Available in PDF format which will not clog up your e-mails.

Send request with e-mail details to:  
[brian@wireassociation.com.au](mailto:brian@wireassociation.com.au)

Axel Ampolini, Bekaert's recently appointed General Manager for SE Asia will be making a familiarisation visit to Australia in September and will be attending the AWIA conference at Airlie Beach. Axel's responsibilities encompass SE Asia, India, Australia and NZ. He was formally the GM for Bekaert North America.



FENCING  
INDUSTRY SNIPPETS



Tim Taylor was appointed as Hurricane Wire Products' General Manager in June 2011.



Tim was previously Mesh & Bar's Queensland Business Manager for four years. In earlier times Paul was employed with Smorgon ARC and worked in a number of states. He says his early grounding in ARC Lismore, Northern NSW has given him an insight into rural, chain-link and other wire products which are manufactured and distributed Australia wide by Hurricane.

When Tim visited Farmfest in Toowoomba during his first week on the job, he was quizzed by 9 out of 10 folks wanting to know if Hurricane was an Australian company and whether its products were manufactured in Australia.

Tim says he intends to "shout it from the roof tops" to Australian purchasers "that quality local companies do manufacture excellent products and how much better it is when it is backed up with local knowledge and superior service."

Contact Tim Taylor: [timt@hurricanewire.com.au](mailto:timt@hurricanewire.com.au)



ARC QUEENSLAND

Kevin Smith, Fencing Manager, ARC Queensland, advises they have settled into their new fencing location at Coopers Plains in Brisbane.

According to Kevin, ARC has acquired the tooling to manufacture locally, 25 mm x 25 mm pitch, chain-link fabric. They can also manufacture locally the 45 mm x 45 mm 3.15 mm chain-link recommended in the new Australian Standard AS1725 – 2010 Part 2 for Commercial tennis courts.

Kevin reports that the fencing sales team is now being lead by Manuela Wales ably supported by Fiona Berry and Allan Lehmann.

E-mail: [smithk@arcq.com.au](mailto:smithk@arcq.com.au)

NAME CHANGE TO AIM FENCING

Aim Fencing has been hiring temporary fencing in Victoria for many years.

Previously known as Andel Hire, Andel have been members of the Temporary Fencing Association since 2007.

Aim Fencing's core business is providing temporary fencing to civil construction sites, new developments, subdivisions, home building and renovations. The business provides a one stop shop for a wide range of building services products and portables.

Aim covers metropolitan Melbourne as well as cities across regional Victoria.

E-Mail: [hiring@aimfencing.com.au](mailto:hiring@aimfencing.com.au)



STANDARDS AUSTRALIA

Correction in Australian Standard

AS1725 - 2010 Part 1 Security Fences and Gates - General Requirements.

One of our engineering colleagues has spotted a discrepancy in labelling in Appendix 1 on Page 52 of the Standard.

The title shown on Figure 11 states:

Type 1-R-L/B-T (Rail-LESS / 3 BARB TOP) 1000 mm Opening Single Gate

It should read:

Type 1-R- L/B-T (RAIL-LESS / 3 BARB TOP) SECURITY FENCING

Please amend your documents

Copies of AS1725 - 2010 can be obtained from SAI Global Limited. **Phone 13 12 42 or email [sales@saiglobal.com](mailto:sales@saiglobal.com)**

NOTE FROM AWIA PRESIDENT

My two year term as your President is quickly drawing to a close.

In my first note in 2009, mention was made that the fencing industry as well as other businesses had weathered a most difficult year due to the Global Financial Crisis but we were looking forward to a more stable period ahead.



My trusty crystal ball appears to have let me down, it did not forewarn me of the catastrophic Victorian bush fires, the North Queensland cyclone, Brisbane floods, European debt crisis or the latest American financial debacle, let alone the uncertainty caused by our own government's proposed new taxes.

It would be trite to say the high Australian dollar has made it extremely difficult for Australian manufacturing to compete with the flood of overseas finished products.

In spite of the difficult period many members have all experienced, I'm glad to say we are still here providing quality products produced locally and installed by skilled installers to suit the Australian environment.

However, to survive and thrive in this competitive environment, small businesses as well as large enterprises have to be innovative, looking at ways to reduce their costs and make improvements in their product and service offerings.

This year's conference theme continues our quest to make our businesses more efficient and make better use of our resources.

Regards  
**CRAIG GIBBENS**  
**PROTECTIVE FENCING**

E-mail: [cgibbens@profence.com.au](mailto:cgibbens@profence.com.au)  
Phone: (02) 4340 4411



## AUSTRALIAN SECURITY FENCING

Australian Security Fencing (ASF) have been hard

at work developing improved products and manufacturing techniques to ensure that they remain at the forefront in the high security fencing industry.

ASF have recently completed the acquisition of sophisticated 358 welded mesh manufacturing plant. This, according to ASF Sales & Marketing Manager

David Odell, "will provide our company and our customers with a wide range of security mesh products in various apertures and finished sheet sizes."

David says that "358 type security fencing is becoming a product regularly specified for fencing projects."

With 23 years in security fencing and with wide experience in meeting stringent testing requirements supplying nationally and overseas, ASF say they are confident they can deliver and meet customer's requirements anywhere.

More information e-mail:

[david@asf4u.com.au](mailto:david@asf4u.com.au)

Website: [www.asf4u.com.au](http://www.asf4u.com.au)



## SECRETARY'S REPORT

After nearly two years' discussion and consultation considering suggestions from interested parties, the Committee at the May National AWIA meeting voted to change the name of the Australian Chain-Link Fencing Association (ACLFA) to the Australasian Fencing Association (AFA).

Since the Association's inauguration in 2003 the group has grown to represent not only chain-link manufacturers and installers, but members who manufacture and install welded mesh, Colorbond, tubular and palisade fencing as well as fence fittings and tubular pipe.

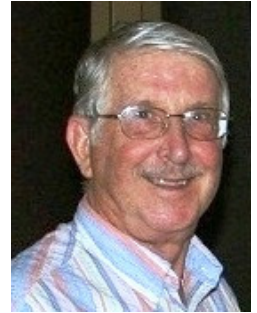
It is felt the new designation of Australasian Fencing Association will better reflect the activities of the wider membership.

The name change will take some time to implement but gives the Association the opportunity to provide a voice to a broader membership.

At the same meeting the committee made additional funds available for the engagement of personnel to support the activities of the NSW and Queensland fencing chapters on projects that are of benefit to the members.

The changed format at the September 2011 conference at Airlie Beach Queensland gives us the opportunity to include a fencing forum on the Thursday afternoon. Details will be circulated closer to the conference, however should members wish for any particular topic or issue facing the industry to be discussed, please drop me an e-mail with your suggestions.

Contact: [brian@wireassociation.com.au](mailto:brian@wireassociation.com.au)



## ONGOING PROFILE OF NATIONAL COMMITTEE MEMBERS

### SUSAN JUST

Susan and Merv have been joint Managing Directors at Playsafe Fencing since 2001 when they purchased the business from the original owners. The business now operates from Minto, Peakhurst and Caringbah.

The company manufactures, supplies and hires a broad range of permanent and temporary fencing products.

Susan's corporate background included working in industrial relations and strategic planning. These days, along with her administrative duties, her focus is on HR, IT and manufacturing processes.

She has tertiary qualifications in Arts, Economics and Business Studies and lives in Sydney with husband Merv and two teenage children.

Playsafe Fencing has been a member of the ACLFA since 2004. Susan has been Vice President and President elect since 2009.



## HAVE YOU SENT IN AN ENTRY YET? 2011 CHAIN LINK INNOVATION AWARD

Entries showcase innovative use of product and work saving installation methods such as last year's finalist Otter Fencing's Morton Park high screen fence at Sandringham in Victoria.

\$1,000 award to be shared between designer and installer. More details on:

[www.chainlinkfencing.com.au](http://www.chainlinkfencing.com.au)

Click on **DESIGN AWARD**



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